

Shall We Play a Game?

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Abstract

This paper presents the results of a qualitative research project that used a simple game of a software project to see if and how games could contribute to better software project management education, and, if so, what features would make them most efficacious. The results suggest that while games are useful pedagogical tools and are well-received by players, they are not sufficient in themselves and must be supplemented by other learning devices.

Keywords: software engineering, project management education, serious games

1. Introduction

In the 1983 movie, *War Games*, a young Matthew Broderick plays David Lightman, a hacker who has broken into WOPR– the War Operation Plan Response supercomputer which is programmed to play out different doomsday scenarios and learn from them so it can eventually take full, automated control of the United State’s nuclear arsenal. When David is presented with a screen prompt that asks, “Shall we play a game?”, he innocently selects “Global Thermonuclear War”. As quickly becomes apparent, WOPR is ready to do more than just play games and it starts executing commands in readiness for a real missile strike against the Soviet Union.

The portentous question asked by WOPR– shall we play a game?– has meaning for the research project discussed in this paper too, but without the same dire consequences. This paper reports on a qualitative research project designed to see if and how games could contribute to better software project management education by helping software engineers and project managers explore some of the dynamic complexities of the field in a safe and inexpensive environment. If games could indeed contribute, then what features made them most efficacious? Games have been used to good effect in other similarly dynamic areas and the researchers believed that an opportunity existed to see what contribution they could make to a better software project education. In effect: shall we– should we– play games in software project management education?

2. Methodology

2.1 Introducing Simsoft

The primary research tool for this project was a game called Simsoft (C. Caulfield, D. Veal, & S. P. Maj, 2011). Physically, Simsoft comes in two pieces. There is an A0-sized printed game board around which the players gather to discuss the current state of their project and to consider their next move. The board shows the flow of the game while plastic counters are used to represent the staff of the project. Poker chips represent the team's budget, with which they can purchase more staff, and from which certain game events may draw or reimburse amounts depending on decisions made during the course of the game. There is also a simple Java-based dashboard (C. W. Caulfield, D. Veal, & S. P. Maj, 2011), through which the players can see the current and historical state of the project in a series of reports and messages; and they can adjust the project's settings. The engine behind Simsoft is a system dynamics model which embodies the fundamental causal relationships of simple software development projects.

2.2 Game Sessions

Simsoft game sessions were held between May and September 2010 in which teams of students, and practicing project managers and software engineers managed a hypothetical software development project with the aim of completing the project on time and within budget (with poker chips left over). Based on the starting scenario of the game, information provided during the game, and their own real-world experience, the players made decisions about how to proceed— whether to hire more staff or reduce the number, what hours should be worked, and so on. After each decision set had been entered, the game was run for another next time period, (a week, a month, or a quarter). The game was now in a new state which the players had to interpret from the game board and decide how to proceed.

2.2 Participants

Purposive sampling (Lincoln & Guba, 1984; Patton, 2002) was used to select the participants (n=59) of the study from the following pools:

- Post-graduate project management students from two Perth, Western Australia Universities.
- Software engineers, project managers, and account managers from a Perth-based software consulting company.

A call for participation was distributed by email and the participants replied if they wished to take part. Snowball sampling (Marshall, 1996) was allowed, whereby those reading the email were encouraged to refer others they thought would be interested in taking part.

Although the participants each had an information technology or project management background, they exhibited notable variances in experience (from recent graduates to 25-year industry veterans); skills (from those still studying to highly-certified professionals); and cultural diversity (the participants came from Australia, Europe, the Middle East, Asia, and South Africa).

2.3 Data Collection

Simsoft was used as the primary research tool, before and after which players completed a survey. The pre-game survey was designed to assess the players' knowledge of general software engineering and project management concepts; and the post-game survey was designed to capture their experience of playing the games, whether they found it useful, and it might compare to other forms of instruction such as lectures or case studies, and what may have been learned through the game..

Therefore, this research project had multiple data sources: the Simsoft game database, the pre- and post-game surveys, interviews with the players, researcher memos (Maxwell, 2004), and field notes.

3. Findings

Six major findings emerged from the research.

3.1 Finding 1— *There was evidence the participants were learning by doing.*

A key tenet of problem-based based learning (Savin-Baden & Major, 2004), one of the theoretical foundations of Simsoft, is that when people work through problems for themselves, the knowledge they build 'sticks' and they are more able to apply what they have learned in new situations. The following comments indicate that

playing Simsoft indeed helped the participants figure things out for themselves:

“Aha!”

“Our team figured out we could move more counters [work units] by investing in a couple of expensive, experienced developers, more middies, and some quality control people. Makes sense really”

“We spent our poker chips on lots of cheap newbies and before long had most of our counters [work units] in rework. We should have bought some old timers for guidance”

“Now I see why”

“I hadn't appreciated the level of productivity variability between developers before”

In addition, all participants completed pre- and post-game surveys that included a number of questions designed to test their general level of knowledge about project management and software engineering concepts. Table 1 shows the results of the tests broken by the participants' role and years of experience, and shows each group performed better after playing the game. Two non-parametric statistical tests were run over the pre- and post-game results to determine if this improved performance was significant.

A Mann-Whitney U test ($Z = -1.091$, $p = 0.275 > 0.05$) indicated that there was no significant differences between the pre- and post-game results when considering the broad groups of project managers, software developers, and students. A Wilcoxon signed ranks test ($Z = -1.604$, $p = 0.109 > 0.05$) also showed there was no significant difference between the pre- and post-game results of the three groups.

The same statistical tests were then run at a finer level of detail: against the years-of-experience sub-groups with the three main groupings of project managers, software developers, and students. Both the Mann-Whitney U test ($Z = -2.951$, $p = 0.003 < 0.05$) and the Wilcoxon signed ranks test ($Z = -2.552$, $p = 0.011 < 0.05$) showed there was a significant improvement between the pre- and post-game tests.

Together, these results indicate that while playing the game helped, none of the three main groups performed significantly better than the others. However, the years of experience a person has may affect how much they take from the game.

3.2 Finding 2— Games such as Simsoft are not sufficient learning vehicles by themselves and need to be supplemented by other methods.

While most players (40 out of 59) said that Simsoft helped put project management and software engineering theories into a practical context, the mean score was 2.64 out of 5 (SD = 0.760) when they were asked if games were a better way of learning and understanding technical material than through more conventional methods such as books, lectures, case studies.

From an experienced software developer:

“I saw in the game aspects of theory covered at uni, but without knowing the theory first I probably wouldn't have recognised the significance.”

And these comments from two students:

“I was out of my depth”

“I could see the logic behind my team's decision, but I wouldn't have known enough to make the decision by myself.”

One project manager expressed an interest in using Simsoft as part of an under-graduate computer science he teaches part-time, but:

“It would have to be used on the final weeks of the course when the students have some theory under their belt... Plus, there is little momentum behind problem-based learning at [my university] so the resources aren't available to design a proper PBL based curriculum”

Table 1 also shows that the greatest improvement between the pre- and post-game tests was in those groups with the greatest work experience, so that relatively inexperienced participants took less from the game. This suggests that some level of *a priori* knowledge is needed for games like Simsoft to be truly effective.

However, when asked if games were a better way of more thoroughly learning a topic than through more conventional methods such as books, lectures, case studies, a significant minority (21 out of 59 participants) agreed or strongly agreed (mean = 3.00 out of 5, SD = 0.964). Self discovery seems to be the motive:

“I like to figure things out for myself”

On six occasions over the seven game sessions, the researcher overheard players saying they wished they could

set Simsoft to match their work environment so they could game through some current issues.

3.3 Finding 3— Simsoft is a suitable pedagogical device for participants of different skills and backgrounds.

When asked if the game was easy or hard to play (1 = too easy, 3 = about right, and 5 too hard), the majority of the participants (47 out of 59) felt that the game was pitched at about the right level of difficulty (see Table 2).

This comment was from a student:

“Even though I’m still studying and don’t have much [practical work] experience, I was able to understand the game’s project and contribute to the decisions”

And, from a project manager with 10 to 15 years experience:

“[The] game was not too easy so that it was boring, but not too hard that newbies couldn’t understand (sic) it.”

Across the seven game sessions there were no teams composed entirely of one group only, so each had a mixture of skills and experience. This was viewed positively:

“Our team had a mixture of abilities and life experience. I think this helped us make good choices”

“[One of our team] had read about Brooks’ model and could let us know if we were on the right track”

3.4 Finding 4— The majority (49 out of 59) of participants said they would be prepared to invest greater time and effort in games such as Simsoft if the reward was deeper understanding of a problem domain.

Many players said they reached the end of the game before they had time to fully explore the dynamics of the scenario, or they wanted to take more time discussing their options before committing to a decision. For example:

“The game was too short to discover what I wanted to know”

“I wanted to know more”

“We wanted more time to talk about our options”

The database of Simsoft game transactions showed that games lasted an average of 35 minutes (SD = 7.082) and that 80% of games finished within 40 minutes. The players were encouraged to stay behind after the game sessions to discuss and compare their results with other teams. Often, these after-game sessions lasted longer than the games themselves.

Considering the amount of time they had spent playing Simsoft, a majority of the players (49 out of 59) said they would be prepared to invest greater time and effort in games like Simsoft if the reward was greater understanding of the problem domain:

“What about running the game in real time, like the stock market game. That would give us time to make really considered judgements, people could be assigned research topics during the week”

“I hope that future versions will let me set up specific scenarios and play them out. That would really help me in my work”

Outside of this research project, 10 players had previously participated in a long-running online stock market game in which notional shares were bought and sold based on actual prices published in a daily newspaper. Buy and sell decisions were submitted weekly and the team with the largest portfolio after three months was declared the winner.

3.5 Finding 5— The majority (44 out of 59) of the participants found that working in groups was a positive experience

An important component of many of the pedagogical theories behind Simsoft is the aspect of working in groups or teams, so it was important to assess how this was received by the players. A majority of players (44 out of 59) said they found it useful or very useful to work as a team and that this reflected how things often happened in the workplace:

“It was like [the agile] stand up meeting we have every morning”

“We organised our selves into roles we felt comfortable with or that fitted our day-job: someone on the calculator, someone moving the developer pieces, someone moving the units of work”

However, one student found something new in the practice:

“I thought software development was a solitary experience but it’s not really”

Others liked the opportunity to share opinions and learn from more experienced peers:

“Everyone had a chance to offer an opinion”

“I have little real-world project experience so it was good to get the advice of others and see how they approached problems”

But, as in any group activity, the game facilitator needs to be aware of cultural differences that may make some less inclined to contribute and of players who are dominating in their groups:

“Generally, everyone had their say in final decision but a couple of times we were overridden”

3.6 Finding 6— *The majority (44 out of 59) of participants preferred playing a board game rather than a fully computerized game*

The players’ responses to different features of the game were generally positive (Table 3). Notable in Table 3 is that a majority of players (44 out of 59) preferred playing with a game board rather than a fully computerized version. Some typical comments were:

“The board game [was] simple and I could easily see the state of the game”

“When a group plays the game on a PC, someone controls the mouse and keyboard and they tend to dominate”

“Compared to computer-based games, the design was simple and we started playing without too much wasted time”

“Sometimes technology gets in the way”

“Everyone plays board games so we all knew what to do”

Outside of this research project, seven players had played The Beer Game, four-point distribution chain, originally developed at MIT and now used widely as a management educational tool in a variety of academic and commercial settings (Caulfield, Kohli, & Maj, 2004; Goodwin & Franklin, 1994; Senge, Kleiner, Roberts, Ross, & Smith, 1994; Sterman, 1989). In The Beer Game all calculations are performed by hand on simple worksheets. This found favor:

“Doing the calculations by hand means we have to understand”

“The calculator half of the game hides details. Just give us a calculator and we can work it out”

Although the players’ reception of the game was generally positive, clear written instructions are essential to make sure best use is made of the game session time. This comment was made by a player in the very first game session:

“Wasn’t sure of what we were supposed to do”

Initially, instructions for playing the game were delivered by the researcher after the players had completed the pre-game survey and just before they started the game. For the second game session onwards, a one-page instruction sheet was emailed to each player a couple of days beforehand so they could be prepared.

The database of Simsoft game transactions showed that only three games had to be abandoned and restarted. It was observed that once teams had made the first couple of decisions, they were able to continue with too much trouble.

4. Discussion

The purpose of this research project was to see if and how games could contribute to better software project management education by helping software engineers and project managers explore some of the dynamic complexities of the field in a safe and inexpensive environment.

The major finding was that participants *were* learning as they played the game. However, the findings also suggested that games alone are not more effective than more traditional pedagogical means such as lectures, case studies, and readings. It also seems that simple games, and games in which the participants are able to relate game play to an external context, such as their real-world roles, are the most efficacious.

This section analyses and discusses the findings in more detail along the following broad analytic categories:

- Games and learning in Simsoft.
- Games in context.
- The relative complexity of games.

4.1 Learning in Simsoft

The results showed that each group of participants (students, project managers, and software developers) improved their performance between the pre- and post-game tests. This suggests that the participants were constructing knowledge for themselves based on what they had experienced in the game. Comments from the participants supported this:

“Aha!”

“Now I see why”

When each group was further classified by years of experience in the field, the same improvement between the pre- and post-game tests was seen, with the greatest improvement being in those with more experience. For example, students gained relatively less from the game than more experienced software developers and project managers.

Together these results suggest that learning *is* happening, but for some participants at least some level of *a priori* knowledge is necessary to make more sense of what is happening in the game. So, participants can learn some, but not all, of what they need to know from a game.

4.2 Games in Context

A common comment during the after-game gatherings, and something that was reflected in the post-game survey, was that most participants were prepared to invest greater time and effort in games such as Simsoft if the reward was deeper understanding of the problem domain.

With this in mind, one participant suggested running the game in real time, so that one week of real time equated to one week of project time. During the week, the team members could do research and discuss their options before coming to a carefully considered decision about their next step. This suggestion was influenced by a stock market game a number of participants had played the previous year. Players bought and sold shares on a fantasy stock exchange based on real prices published in the daily newspaper. The winner after three months was the team with the largest portfolio. In the week between submitting buy and sell orders, the players researched likely companies, scanned market reports, and took note of interest rate decisions, the price of oil and gold, and currency fluctuations to see how they might affect the market.

This suggestion represents a desire to put Simsoft more in context, by allowing the participants to step out of the fantasy world of the game, do some study, and then step back into the game with better knowledge. However, Simsoft, and all other software engineering management games discovered during a systematic search of the literature (Caulfield, Xia, Veal, & Maj, 2011), are played in one-off sessions. What players learned, must be learned within the hour or so of the game session. Of course, games can be replayed, but they must have sufficient depth to present alternate, engaging paths through the game in repeat. For even the most sophisticated game in the field, SimSE, players became bored when playing second and subsequent times (Navarro & van der Hoek, 2007).

One way to satisfy this desire for more depth, would be to play the game across multiple sessions over weeks or months as some participants have done with other games. In between, research could be undertaken in order to make the most informed decision.

For some participants, this break is necessary. Evaluation of the pre- and post-game scores showed that students gained relatively less from the game than more experienced project managers and developers. The following comment from a student is illustrative:

“I saw in the game aspects of theory covered at uni, but without knowing the theory first I probably wouldn't have recognised the significance.”

That is, students in this research population didn't have the *a priori* knowledge needed to make full sense of the game's dynamics.

Playing the game over multiple, rather than single, sessions would more closely conform to the tenets of problem-based learning where participants begin their project with imperfect knowledge and then have to identify and learn what they needed in order to solve the issue at hand.

4.3 The Relative Complexity of Games

When asked, most Simsoft players said they preferred a board game to a fully computerized version because they could start playing more quickly without having to learn how to navigate a new user interface and without fear of making an unintended move. Apart from the mechanics of playing Simsoft, the simple design meant the state of the game and its underlying causal model were always visible.

The appeal of simplicity over complexity has been noted before. While complex games offer “the richest

learning experience available, the game's very formidable appearance probably intimidated a number of players or forced them into a learning situation they were unprepared or unwilling to negotiate" (Wolfe, 1978, p. 152). The next most effective game in Wolfe's study was found to be the least complex, supporting similar research that showed relatively simple games can provide essentially the same, if not more, benefits as the more complex (Butler, Pray, & Strang, 1979; Dempsey, Haynes, Lucassen, & Casey, 2002; Meadows, 1999; Raia, 1966; Watt, 1977). Therefore, making games only as complex as necessary, or hiding unnecessary detail, could be a way of achieving the best learning outcomes while avoiding the player mortality (boredom and dropout) noted by Wolfe.

A board game also more easily fosters the collaboration needed in any team enterprise such as a software development project. When a computer or online game is played by multiple participants, likely at different physical locations, the basic cues of identity, personality, and body language are hidden. Without these cues, researchers have found that many computer games explicitly designed to be collaborative will degenerate into competitive games at worst or games in which "everyone just kind of does their own thing" (Zagal, Rick, & Hsi, 2006, p. 25) at best.

In Simsoft, group play was viewed positively by most participants. It reflected real-world experience and also meant ideas and opinions could be shared:

"It was like [the agile] stand up meeting we have every morning"

"I thought software development was a solitary experience but it's not really"

"Everyone had a chance to offer an opinion"

Notwithstanding these positive aspects, any group activity may devolve into groupthink (Janis, 1971) in which the opinion of a dominant individual or clique prevails, possibly against reasonable evidence. In the Simsoft game sessions, no teams were larger than four participants and many participants were known to each, either professionally or socially, so there was ample opportunity to contribute to the discussions or even dispute the idea of a colleague or friend. There were also no more than four game sessions running at once, which meant the researcher was able to notice any participants standing back and gently prompt them for a contribution.

Few other software development game researchers have looked closely at these same aspects of game design. In (Hainey, Connelly, Stansfield, & Boyle, 2010), players were asked to rate game features such as graphics, realism of the characters, realism of the environment, and sound, but these were evaluations of the verisimilitude of these features, not their appropriateness to the task at hand. On this same rating of game features, collaboration ranked last or second last across all players, but this is to be expected in a single-player game. Similarly, other researchers (Baker, Oh Navarro, & van der Hoek, 2005; Navarro & van der Hoek, 2009; Zapata, 2010) asked their participants if they enjoyed playing the game or whether they found it engaging, but these questions ask the participants to evaluate a particular game's representation of its environment rather than its comparative complexity or its value as a collaborative tool.

5. Conclusions

At the end of *War Games*, as Matthew Broderick and his girlfriend Ally Sheedy reflect on the world's narrow escape, the message is obvious: everyone has learned a lesson and blind reliance on computers is foolish. WOPR is quietly dismantled and won't be able to ask anyone else, "Shall we play a game?",

This paper posed the same question in a different context: shall we— should we— play games in software project management education? The answer, we believe, is a qualified, *yes*. The answer is qualified because our findings show that while games are useful pedagogical tools and are well-received by players, they are not sufficient in themselves and must be supplemented by other learning devices. Also, unless the games are designed with learning aforethought, they will probably miss their mark.

This project also points to some interesting directions for future research. Many participants said they preferred simple, collaborative games to complex games, and they were also prepared to play games in more depth if the reward was greater knowledge of the problem domain. The plan is to develop Simsoft further in these directions.

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Table 1. Comparison of players pre- and post-game test scores

Role and Experience (in years)	n	Average pre-test score (out of 8)	Average pre-test score (out of 8)	Difference Between Pre- and Post-Game Scores
Students	17	4.64 (SD = 0.861)	5.41 (SD = 1.460)	+0.77
0 to 1 years	17	4.64 (SD = 0.861)	5.41 (SD = 1.460)	+0.77
Software Developers	30	5.53 (SD = 0.995)	6.33 (SD = 1.107)	+0.80
0 to 1	0			
2 to 5 years	14	5.57 (SD = 1.089)	6.07 (SD = 1.268)	+0.50
5 to 10 years	11	5.72 (SD = 1.009)	6.818 (SD = .0750)	+1.098
10 to 15 years	5	5.00 (SD = 0.707)	6.00 (SD = 1.224)	+1.00
15+ years	0			
Project Managers	12	4.66 (SD = 1.497)	5.42 (SD = 2.020)	+0.76
0 to 1	0			
2 to 5 years	6	4.5 (SD = 2.073)	5.00 (SD = 2.529)	+0.50
5 to 10 years	1	5.00 (SD = NA)	6.00 (SD = NA)	+1.00
10 to 15 years	4	4.75 (SD = 0.957)	5.75 (SD = 1.892)	+1.00
15+ years	1	5.00 (SD = NA)	6.00(SD = NA)	+1.00
	59	5.10 (SD = 1.155)	5.88 (SD = 1.486)	+0.78

Table 2. Participants' responses when asked whether they thought Simsoft was easy or difficult to play

Role and Experience (in years)	n	Average Response
Students	17	3.17 (SD = 0.528)
0 to 1 years	17	3.17 (SD = 0.528)
Software Developers	30	2.93 (SD = 0.253)
0 to 1	0	
2 to 5 years	14	2.92 (SD = 0.267)
5 to 10 years	11	3.00 (SD = 0.000)
10 to 15 years	5	2.80 (SD = 0.447)
More than 15 years	0	
Project Managers	12	2.58 (SD = 0.514)
0 to 1	0	
2 to 5 years	6	2.83 (SD = 0.408)
5 to 10 years	1	3.00 (SD = NA)
10 to 15 years	4	2.25 (SD = 0.500)
More than 15 years	1	2.00 (SD = NA)
	59	2.93 (SD = 0.449)

Table 3. Players' evaluation of game features

Feature	Average (1 = very bad, 5 = very good; or 1 = strongly disagree, 5 = strongly agree)
Written instructions	Average = 4.44, SD = 0.771
The game was interesting	Average = 4.37, SD = 0.963
Realistic scenario	Average = 4.37, SD = 0.692
Navigation around the game	Average = 4.22, SD = 0.744
Game logic was apparent	Average = 4.18, SD = 0.730
Useful to work in teams	Average = 4.15, SD = 0.714
Prefer game-board version	Average = 3.98, SD = 0.754