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Peter F[erdinand] Drucker 1909–

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One method of doing bibliographic analysis is to use the citations in a published work to trace items for inclusion in the bibliography. During the research for this chapter it was very easy to find items which cited Drucker’s works, but did these citations reflect an understanding of the works cited, or was Drucker’s name used to simply enhance an item in the eyes of the author’s peer group? Without reading each item it is impossible to tell, but I have read a selection and from this reading I have come to the conclusion that few of the authors who cite Drucker, usually in the abstract or introduction to their work, have read the Drucker item they have cited in detail. To include these items, which use the name Drucker to enhance the visibility of their publication, would undermine the value of this bibliography. I have therefore concentrated on providing a bibliography of Drucker’s works and those items which in my opinion involve some understanding of Drucker’s publications. There have been numerous conferences dedicated to or featuring Drucker (for example Bolin 1988; Mincavage 1984; National Rural Electric Cooperative Association: Management Services Dept. 1988, 1989). The papers from these symposia have not been included here.

Peter Drucker is a writer for the masses. By this I mean that he did not confine himself to the purely academic journals with a narrow readership but regularly published in popular periodicals such as Harper’s Magazine, Virginia Quarterly Review and Fortune. He had regular columns (see, for example, Drucker 1979c, f–i, k, m, p, q). He worked and reworked his ideas, articles often having numerous versions as short items in periodicals, as well as longer pieces in journals (see, for example, Drucker 1993k). The items then may reappear in monographs (see, for example, Drucker 1994k). Many articles and chapters have had multiple incarnations in books edited by
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others or in updated editions of his works. His books have been translated into numerous languages. Drucker has translated numerous publications (Traverso 1999; Went 2000; Warschawski 2004).

Drucker’s works are self-contained, with very few references to other works, either his own or of others (a fact confirmed by Hays and Russ-Sellers 2000). Although there are numerous online bibliographies of his works (http://www.lib.uwo.ca/business/dru.html; http://www.peterdrucker.at/de/biblio/; Stein [undated a]: 27–38) it became obvious to me during research for this volume that the items listed had not been checked and commonly were incomplete. I have tried to rectify this in the following bibliography, even so this bibliography is not complete.

Drucker’s first publications appeared in 1933 and his popular writing began within a few years. He published in Harper’s Magazine from the early 1940s to the late 1980s, in Fortune from the late 1940s to the 1990s, in Atlantic Monthly from the early 1940s to the late 1990s, and in Harvard Business Review from the early 1960s to the present. His books have been published, translated and reprinted, with and without new prefaces and introductions. In the following bibliography I have included only a sample of the many articles he wrote for Harper’s Magazine, Industry Week, Virginia Quarterly Review, Fortune, Saturday Evening Post, Forbes, the Economist and the Wall Street Journal. Along with the works analysed in this bibliography, he has published on Japanese art (Drucker 1979n, 1982n), a number of novels (Drucker 1979a; 1982h, 1984f) and translated non-English language books into English (see Samary 1995). He practises what he preaches (see Hlava 2002).

The items covered here do not represent a complete reconstruction of the literature but provide some starting points for the researcher. I did not personally sight many of the items in the bibliography and have relied on the accuracy of the citations in the catalogues. The sources for literature are the online catalogues called WorldCat (libraries within the Online Computer Library Center Inc. [OCLC] consortium), COPAC (libraries within the academic consortium, UK), the catalogues of The British Library and the Library of Congress. The search for journal articles was undertaken using the databases available at the universities in Perth, Western Australia. No non-paper media have been included in this bibliography.

Format

The bibliography is divided into two major sections. The first provides abbreviated references, listed in chronological order, grouped under topic headings. In this section titles have been abbreviated to save space but the bibliographic details appear in full, alphabetically by author, in the second section. The topic headings in the first section deal, first, with Drucker, his philosophy and his publications (articles and chapters, then monographs); second, with items that reflect his influence on management, business,
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government and non-profit organisations; third, with the influence of his work on society, community, ethics and information; and fourth, with the influence on his work of his association with Europe and Japan. A full list of references, in alphabetical order by author, comprises the second major section. In some citations multiple dates are given, separated by commas. This indicates the reprinting of an edition. Different editions are treated as separate citations.

A number of websites are dedicated to Drucker.

- Drucker, P. F. Archives at http://drucker.cgu.edu/archives/data/index.htm
- The Business World According to Peter F. Drucker at http://www.peter-drucker.com

**Drucker: the man**

Tarrant, J. J. (1976) *Drucker: the Man who Invented the Corporate Society*.
O’Toole et al. (1985) ‘Peter Drucker: father of the new management’.
Sloan, A. P. [1990] *My Years With General Motors*.

This edition has a new introduction by Drucker.

STEIN, G. [undated a] *Peter Drucker (I)*.
—— [undated a] *Peter Drucker (II)*.

These two items, in Spanish, provide an extensive biography.

**Drucker: his philosophy**

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Galambos, L. (1988) ‘What have CEOs been doing?’ . . .
This paper and Galambos (1968) are included to set the scene for Drucker’s work and thoughts. See also Beatty (2001).
See also Zahra (2003b).

The publications of Peter F. Drucker

Articles and chapters

—— (1939a) ‘And perish the non-Jew’ . . .
—— (1941a) ‘Hitler’s “Pax Germanica” ’ . . .
—— (1941c) ‘Superstate and superman’ . . .
—— (1941d) ‘Thousand year plan’ . . .
—— (1941e) ‘What became of the Prussian Army?’ . . .
—— (1943c) ‘Keynes, White, and postwar currency’ . . .
—— (1943d) ‘Meaning and function of economic policy today’ . . .
—— (1946b) ‘Exit King Cotton’ . . .
—— (1946c) ‘Keynes: economics as a magical system’ . . .
Reprinted in Drucker [1971h], (1971k).
—— (1946d) ‘Way to industrial peace’ . . .
See also Drucker (1946e, 1947).
—— (1946f) ‘Who should get a raise and when’ . . .
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Reprinted in Drucker [1971h], (1971k) and Wood & Wood (2002b).
Reprinted in Drucker [1971h], (1971k).
Reprinted in Drucker [1971h], (1971k).
— (1950a) ‘Are we having too many babies?’ . . .  
This is a summary of Drucker (1950f, 1962).
— (1950g) ‘Structure of the enterprise: economic, governmental, social’. . .  
— (1952b) ‘Executives are made, not born’. . .  
— (1952c) ‘Frontier for this century’. . .  
— (1952d) How [the] need of professional employees for prestige can be satisfied outside employer’s business’. . .  
— (1952e) ‘How to be an employee’. . .  
— (1952h) ‘Productivity is an attitude’. . .  
— (1953a) ‘The American genius is political’. . .  
Reprinted in Drucker [1971h], (1971k).
— (1953e) ‘Today’s young people: more responsible than you were’. . .  
— (1955b) Automation, obsolescence and ownership’. . .  
— (1955f) ‘Selling will become marketing’. . .  
— (1955g) ‘Success won’t save your business’. . .  
— (1956a) ‘America becomes a have-not nation’. . .  
— (1956c) ‘How to make a business decision’. . .  
— (1957g) ‘A management structure for business with marketing as a foundation’. . .  
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— (1959k) ‘Recession proof your company’. . .
Reprinted in Drucker (1970i, 1977) and in Kranzberg & Davenport (1972)
— (1961b) ‘How to be an effective executive’. . .
See also entry in the section on monographs for Drucker (1964f).
— (1961c) ‘How to pick your successor’. . .
— (1961h) ‘This competitive world’. . .
— (1962g) ‘Three steps to competitive strength’. . .
Reprinted in Drucker [1971h], [1971k].
— (1964g) ‘Find your company’s hidden strength’. . .
— (1964i) ‘If I were a company president’. . .
— (1965b) ‘Automation is not the villain’. . .
— (1965c) ‘Crash New Year?’. . .
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— (1965g) ‘The revolution in higher education’.
— (1966d) ‘How to manage your time’.
— (1966g) ‘Notes on the new politics’.
Reprinted in Drucker [1971h], (1971k).
Reprinted in Drucker [1971h], (1971k).
— (1966i) ‘What the computers will be telling you’.
— (1967a) ‘Are we ready for the new technologies?’.
— (1967e) ‘The effective decision’.
— (1967j) ‘Frederick Winslow Taylor’.
— (1967k) ‘How to double your sales’.
— (1967n) ‘Manager and the moron’.
Reprinted in Drucker [1971h], (1971k).
— (1968h) ‘Technological trends in the twentieth century’.
— (1968j) ‘Worker and work in the metropolis’.
— (1969f) ‘Comment: Is technology predictable?’.
Reprinted in Mesthene et al. (1969).
This is an excerpt from Drucker (1969a, 1978).
— (1970d) ‘How to double your sales’.
Reprint of Drucker (1967k).
Essay appeared in the fall 1968 issue of Daedalus (see Drucker 1968j).
— (1971d) ‘Fascism as the end of economic man’.
— (1971p) ‘What can we learn from Japanese management’.
— (1972d) ‘The decision process – no room for cobwebs’.
— (1972q) ‘Utilize strength and neutralize weakness’.

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— (1973h) ‘Managing the public service institution’.
— (1974b) ‘How to make the Presidency manageable’.
— (1974f) ‘Multinationals and developing countries’.
— (1976b) ‘The coming rediscovery of scientific management’.
— (1976e) ‘Pension fund socialism’.
— (1976i) ‘What results should you expect’.
— (1977d) ‘How to manage your boss’.
— (1979c) ‘The beginnings of the top’.
— (1979f) ‘The dimensions of management’.
— (1979g) ‘Employment, incomes and benefits’.
— (1979h) ‘The ethics of responsibility’.
— (1979i) ‘Japanese define then decide’.
— (1979k) ‘Managing the knowledge worker’.
— (1979m) ‘More than making a living’.
— (1979o) ‘Science and industry’.
— (1979q) ‘Using resources and capital’.
— (1979s) ‘Why management consultants’.
— (1980d) ‘Japan gets ready for tougher times’.
— (1980m) ‘Toward the next economics’.

This is part of a special issue of The Public Interest. The issue discusses a crisis in economics. It may be catalogued as a stand alone monograph, Bell and Irving (1980). See also Drucker (1981m).
— (1981d) ‘Education: the crisis is the same everywhere’.
— (1981h) ‘How to manage the boss’.
— (1981r) ‘What is “business ethics”? ’
— (1982m) ‘Why some mergers work and many more don’t’.
Reprinted in Drucker (1986f).
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Reprinted in Drucker (1986f).
Reprinted in Drucker (1986f).
Reprinted in Drucker (1986f) and Art and Jervis (2003).
(1986d) ‘Corporate takeovers – what is to be done?’ . . .
—— (1986m) ‘Learning to face challenges (part 4)’. . .
—— (1988h) ‘Take me to your leader [Abbreviated Biography]’. . .
—— (1989j) ‘New age sessions are the same old brainwashing’. . .
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— (1990b) ‘Globalization is going to run into severe backlashes’.
— (1990c) ‘Help Latin America and help ourselves’.
— (1990d) ‘Junk central Europe’s factories and start over’.
— (1990f) ‘Making managers of communism’s bureaucrats’.
— (1990g) ‘Manage by walking outside’.
— (1991a) ‘A better way to pay for college’.
— (1991d) ‘How to be competitive though’.
— (1991f) ‘It profits us to strengthen nonprofits’.
— (1991g) ‘Marketing 101 for a fast changing [times]’.
— (1991k) ‘Reckoning with the pension fund revolution’.
— (1992h) ‘The economy’s power shift’.
— (1992l) ‘The futures already with us (part 1)’.
— (1992y) ‘Reflections of a social ecologist’.
— (1992z) ‘There’s more than one kind of team’.
— (1993zi) ‘We need to measure, not count’.
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Reprinted in Drucker (1996i); see also Mark Mason’s letter to Editor, Foreign Affairs 73, 2 (1994): 177–8, which indicates inaccuracies in Drucker.
— (1995c) ‘Drucker’s challenge for CMAs’
— (1995f) ‘The information executives truly need’
— (1996i) ‘Trade lessons from the world economy’
— (1997a) ‘The future that has already happened’
— (1997b) ‘The global economy and the nation-state’
— (1998g) ‘Introduction: civilizing the city’
Reprinted in Drucker (2002i).
— (1998j) ‘Management’s new paradigms’
— (1999c) ‘Beyond the information revolution’
— (1999k) ‘Knowledge worker productivity: the biggest challenge’
— (1999r) ‘Managing oneself’
— (1999s) ‘The new pluralism’
— (1999u) ‘Trade lessons from the world economy’
Reprinted from Drucker (1994o); also reproduced in Drucker (1996i).
— (2000b) ‘The change leader’
— (2000) ‘Meeting of the minds’
— (2000l) ‘Putting more now into knowledge’
— (2000m) ‘Unrecognized boom’
— (2001h) ‘Management’s worst hour: the hostile takeover and its discontents’
This is part of a large work on the large corporation (Beatty 2001).
— (2002b) ‘The discipline of innovation’
— (2002e) ‘Friedrich Julius Stahl: his conservative theory of the state’
— (2002p) ‘They’re not employees, they’re people’
Reprinted in Drucker (2002i).
— (2003m) ‘Leading with e-communications’
— (2003o) ‘New trends in management: go with the flow or fail’
— (2003r) ‘The right and wrong compromise’
— (2003s) ‘Self-management: ask these questions’
— (2004f) ‘The rules of executive class’
This commentary is adapted from Drucker (2004i).
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Monographs

Drucker, P. F. (1932) Die Rechtfertigung des Völkerrechts. Published in German.
— (1933) Friedrich Julius Stahl. Published in German.
— (1936) Die Judenfrage in Deutschland. Published in German.
— (1937) Germany, the Last Four Years. Published in English as a compilation from The Banker. Drucker used a pseudonym, Germanicus when writing the articles in the journal.
— (1939b, 1980) The End of the Economic Man. Published in English in London by Heinemann (Drucker 1939c; 1940), by Basic Books (Drucker 1940b), by the British Publishers’ Guild (Drucker 1943a) and subsequently with a new preface by the author (Drucker 1969j) in New Brunswick, NJ by Transaction Publishers with a new introduction by the author (Drucker 1995d); in Düsseldorf by the British Publishers’ Guild in 1946. Published in Japanese (Drucker 1963b; 1995i, 1997).
— (1940a) Beikoku no kin mondai kaiketsu ni kansuru zakkan no kosatsu. Published in Japanese as a compilation from The Banker. Drucker used a pseudonym, Germanicus when writing the articles in the journal.
— (1942) The Future of Industrial Man. A precis of this book appears as an article by Drucker in Virginia Quarterly Review 18, 2 (1942) followed by a further article in vol. 18, 3. Published in English in London by Heinemann (Drucker 1943b, 1951); in New York by Harper & Row (Drucker 1962c) and New American Library of World Literature Inc. (Drucker 1965d); in Westport, CN, by Greenwood Press (Drucker 1978a), and in New Brunswick, NJ, by Transaction Publishers (Drucker 1995e) and as a Mentor Executive library paperback. Translated into Portuguese (Drucker 1944), German (Drucker 1967c, 1984), Japanese (Drucker 1964i; 1965h; 1998q) and Chinese (Drucker 2002h).
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Published in English by Heinemann in Melbourne (Australia) (Drucker 1951b) and simultaneously in London. Reprinted in Westport, CN, by Greenwood Press (Drucker 1982j) and New Brunswick, NJ, by Transaction Publishers (Drucker 1993u) with a new introduction. Translated into Italian (Drucker 1953c), Spanish (Drucker 1954a, 1974), Portuguese (Drucker 1957b, 1962), German (Drucker 1950c, 1952), Finnish (Drucker 1954d) and Japanese (Drucker 1957c). Drucker (1993u) translated into Chinese (Drucker 2002t).


— (1955a) America’s Next Twenty Years. . .
This is a 28-page monograph reprinted from March, April, May, June issues of Harper’s Magazine with 4 sections: I ‘The coming labor shortage’; II ‘The promise of automation’; III ‘The new tycoons’; and IV ‘Eleven coming issues in American politics’. In 1957 it was expanded (Drucker 1957a, 1971), published by Harper and was reprinted in Freeport, NY, by Books for Libraries (Drucker 1972a). Translated into Spanish (Drucker 1957e) and German (Drucker 1957d).

— (1955h) Three Aspects of Management. . .
— (1957h) Operations Research, a Management Tool. . .
— (1959e) The Landmarks of Tomorrow. . .
Concurrently published in English in London by Heinemann (Drucker 1959f). The Harper edition was reprinted in New Brunswick, NJ, by Transaction Publishers with a new introduction by the author (Drucker 1996e). Translated into Japanese (Drucker 1959b, 1965), German (Drucker 1958b; 1959a), Dutch (Drucker 1959c), Spanish (Drucker 1960e), Portuguese (Drucker 1964h) and French (Drucker 1959i; 1960).

— (1960b) Asu of keiei suru mono. . .
Published in Japanese in Tokyo.

— (1962d) Kyoso sekai eno chosen. . .
Published in Japanese in Tokyo.

— (1962f) Our Emerging Industrial Society. . .
— (1964a) Asu no tame no shiso. . .
Published in Japanese in Tokyo.

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Published in German with Arno Bandelow and Conrad Wirtz

Published in German initially Düsseldorf, later in Munich.


—— (1969d) Careers in Retailing. . .

Published in Japanese in Tokyo.

—— (1969k) Information, Communication and Understanding. . .
Published seminar in English delivered in Tokyo.

This is the published symposium conducted on the occasion of the fiftieth anniversary of the Graduate School of Business Administration, New York University. Translated into French (Drucker 1971f), Portuguese (Drucker 1971e), Spanish (Drucker 1973g), Danish (Drucker 1971i) and Japanese (Drucker 1972j).

Published in English in London. Translated in to Portuguese (Drucker 1976a).

Published in English in London by Heinemann (Drucker 1970j) and Pan (Drucker 1970k, 1972). Translated in to Japanese (Drucker 1972h), French (Drucker 1972k), Spanish (Drucker 1970l) and Portuguese (Drucker 1972p).

—— (1971g) Managing to be a Minister. . .

Published in English in London by Heinemann (Drucker 1971k; 1974h) with the alternate title The New Markets and Other Essays.
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— (1971q) What We Already Know About American Education Tomorrow. . .
— (1972i) Keiei tetsugakuhen. . .
  Published in Japanese in Tokyo.
— (1972m) Sangyo bunmeihen. . .
  Published in Japanese in Tokyo.
— (1972n) Sangyo shakaihen. . .
  Published in Japanese in Tokyo.
— (1972o) Sangyo shisohen. . .
  Published in Japanese in Tokyo.
  Published in English in London by Heinemann (Drucker 1973g, 1974, 1994),
  Geneva by Management Editions (Drucker 1974d) and in Bombay by Allied
  Publishers (Drucker 1975d). Translated into Chinese (Drucker 1974a; 1975b; 2002; 2003),
  Japanese (1974e, 1975; 1975g; 2001i), German (Drucker 1974g), Spanish
  (Drucker 1975f), Italian (Drucker 1978e) and
  French (Drucker 1975c).
— (1973i) Os novos Mercados. . .
  Published in Portuguese in Brasil.
— and Herrero Nieto, B. (1973) Reflexiones para un Director. . .
  Published in Japanese in Tokyo.
— (1976g) The Unseen Revolution. . .
  Published in English in London by Heinemann (Drucker 1976h) and reprinted
  by Transaction Publishers, New Brunswick, NJ (Drucker 1992a), Translated into
  German (Drucker 1977b, 1982; 1979e), Portuguese (Drucker 1977a), Spanish
  (Drucker 1977n) and Japanese (Drucker 1976d, 1996).
  Published in Spanish by Editorial Continental.
  Translated into Indonesian (Drucker 1982k) and Chinese (Drucker 1983c) and
  Portuguese (Drucker 1984d).
— (1977f) Management. . .
  Published in English in London by Pan (Drucker 1979j) and by Heinemann
— (1977g) Management Cases. . .
  Published in English in London by Heinemann (Drucker 1978b). Translated into
  Japanese (Drucker 1978c).
— (1977h) Managing for Tomorrow. . .
  Published in English and Japanese in Tokyo.
— (1977i) New Demands on Top Management. . .
  Published in English in London by Heinemann (Drucker 1977m, 1995, 2001), in
  Geneva by Management Editions (Drucker 1977[l]) and in Bombay by Allied
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Published in English in London by Heinemann (Drucker 1980g, 1993) and concurrently by Pan (Drucker 1980h, 1981) and in Toronto by Fitzhenry & Whiteside (Drucker 1980i). Translated into Japanese (Drucker 1980l, 1996), Chinese (Drucker 1980c), French (Drucker 1981l), German (Drucker 1980f, 1997), Spanish (Drucker 1981i, 1983), Portuguese (Drucker 1980a), Swedish (Drucker 1981k), Czech (Drucker 1994l) and Turkish (Drucker 1998d).


Published in English in London by Heinemann (Drucker 1981q). Translated into Japanese (Drucker 1981o), French (Drucker 1984h), German (Drucker 1984j?) and Spanish (Drucker 1982f).

Published in English in London by Heinemann (Drucker 1982c), Translated into Japanese (Drucker 1982g), Chinese (Drucker 1982a; 1986b; 1999d), German (Drucker 1982e, 1984) and Spanish (Drucker 1983b, 1985).

Published in Spanish in Buenos Aires.

— (1982h) Last of All Possible Worlds. . .
Published in English in London concurrently by Heinemann (Drucker 1982h). Translated into German (Drucker 1985a) and Spanish (Drucker 1985d).

Published in English in London concurrently by Heinemann (Drucker 1984g). See Schwartz (2004b) for a review. Translated into German (Drucker 1986e) and Portuguese (Drucker 1986a).

Published in English concurrently in New York by Perennial Library (Drucker 1985g, 1986) and in London by Heinemann (Drucker 1985f; 1994e; 1999j) and subsequently by Pan (Drucker 1986h). Translated into Japanese (Drucker 1985j, 1997), Chinese (Drucker 1985m; 1995b; 2000d; 2002a), Armenian (Drucker 1993h), Croatian (Drucker 1992m), Czech (Drucker 1993p), French (Drucker 1985k), Spanish (Drucker 1986l, 1988), Portuguese (Drucker 1987d), German (Drucker 1985l), Finnish (Drucker 1986s) and Swedish (Drucker 1986k).

Published in English concurrently in New York by Truman Tally Books (Drucker 1986g) and subsequently by Perennial Library (Drucker 1987b). Translated into Japanese (Drucker 1986o), German (Drucker 1987a), Norwegian (Drucker 1988b), French (Drucker 1988c), Spanish (Drucker 1987k; 1988d) and Portuguese (1989a).

Published in English concurrently in New Brunswick, NJ, by Transaction Publishers (Drucker 1989n, 2003) and in London by Heinemann (Drucker 1989m,
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Published in English in London by Heinemann (Drucker 1992q). Translated into Chinese (Drucker 1994d; 2004a), Japanese (Drucker 1991c), Spanish (Drucker 1992g, 1996), Portuguese (Drucker 1999a), Czech (Drucker 1994k) and Dutch (Drucker 1993s).


—— (1992h) Dorakka no keiei tetsugaku. . .
Published in Japanese in Tokyo.

Translated into Japanese (Drucker 1994m).

Published in English in London by Heinemann (Drucker 1994j). Translated into Japanese (Drucker 1993y), Chinese (Drucker 1994f; 1998c; 2003d), Korean (Drucker 1993c), Thai (Drucker 1994b), Persian (Drucker 1995g), Dutch (Drucker 1993g), Portuguese (Drucker 1993df), Spanish (Drucker 1993r; 1994g, 1995), Turkish (Drucker 1993d), Czech (Drucker 1993x), German (Drucker 1993f), and French (Drucker 1993b).


Translated into English (Drucker & Nakauchi 1997b), French (Drucker & Nakauchi 1997a), German (Drucker & Nakauchi 1996), Spanish (Drucker & Nakauchi 1997c) and Chinese (Drucker & Nakauchi 1998).

—— (1996b) The Executive in Action. . .
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Translated into Japanese (Drucker 1998n), Chinese (Drucker 1999f; 2000g), Hebrew (Drucker 1998o), German (Drucker 2000f), French (Drucker 2000a), Spanish (Drucker 1999g; 1999t) and Portuguese (Drucker 1998[8]b).

Published in English in Texas.

Published in English in London by Heinemann (Drucker 1999p). Translated into Chinese (Drucker 2000r), Japanese (1999b), Spanish (Drucker 1999n; 2000h), Portuguese (Drucker 2000e), French (Drucker 1999l), Italian (Drucker 1999m), German (Drucker 1999q), Czech (Drucker 2000o) and Turkish (1999x).

— (1999v) *Xian dai guan li zong shi Deluke wen xuan Bide Deruke zhu.*
Published in Chinese in Beijing, a selection of essays by Drucker.

— (2000q) *Yeni gerçekler.*
Published in Turkish in Ankara.


— (2001j) *Mirae ui kongdongch’e.*
Published in Korean in Seoul.

— (2001l) *Schlüsseljahre.*
Published in German.

Published in English in Oxford by Butterworth Heinemann (Drucker 2002m), 2003. Translated into Japanese (Drucker 2002n), Chinese (Drucker 2002s), Korean (Drucker 2002o), Turkish (Drucker 2002f), Spanish (Drucker 2002k; 2003e; 2003i) and Italian (Drucker 2003h).

— (2002q) *To nejdalšítejší z Druckera v jednom svazku.*
Published in Czech in Praha from an English publication.

Published in Chinese in Taiwan regarding *Target Management.*

— (ed.) (2003g) *A Functioning Society.*
Published in English in New Jersey. Translated into Korean (Drucker 2003k).

— (2003h) *Henkaku no tetsugaku.*
Japanese publication: *Drucker Sayings on Change.*

— (2003j) *Keiei no tetsugaku.*
Japanese publication: *Drucker Sayings on Management.*

— (2003q) *Rekishi no tetsugaku.*
Japanese publication: *Drucker Sayings on Society.*

— (2003l) *Shigoto no tetsugaku.*


— (2004b) *Jissensuru keiteitsha.*
Published in Japanese in Tokyo.
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Published in German.

Management

Tannenbaum, F. (1951) *A Philosophy of Labor*.
In this book Deming warns that management by objectives (MBO) as normally practised is not the MBO as originally published by Drucker (1973g, 1974, 1994).
Gazell, J. A. (2000b) ‘Special issue symposium on the contributions of Peter Drucker to management’.
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A guru shares advice on decision-making’ (2003) . . .

Business

A guru shares advice on decision-making’ (2003) . . .
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Drucker and government

Brady, R. H. (1973) ‘MBO goes to work in the public sector’.
Guy, M. E. and Hitchcock, J. R. (2000) ‘If apples were oranges’.

Drucker and non-profit organizations

Guy, M. E. and Hitchcock, J. R. (2000) ‘If apples were oranges’.

Drucker: society and community

This is a round-table discussion involving Drucker, Paul Hoffman (Ford Foundation), Chester Barnard (Rockefeller Foundation), Erwin Canham (Christian Science Monitor), Russell Davenport, Lewis Galantier (Radio Free Europe), Frank Tannenbaum (Columbia University) and Walter Wheeler (Pitney Bowes Inc.).
The discussion took place at the Waldorf-Astoria Hotel [NY], April 16, 1951 under the sponsorship of the Advertising Council Inc.

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